

Name: ANSWER KEY

Math 1030 Quiz #4A (June 16<sup>th</sup>, 2010)

1. Bob's store sells a lot of ice cream bars. In fact, Bob plans on selling 15000 bars this year. Suppose that Bob pays \$2 per bar and \$60 to get a shipment delivered. Bob has also estimated that his inventory costs are \$0.85 per bar per year (base inventory costs on the average with all the standard assumptions). If  $C(x)$  is Bob's ice cream bar cost function...

$$C(x) = 2(15000) + 0.85 \left( \frac{x}{2} \right) + 60 \left( \frac{15000}{x} \right)$$

We punch in “derivative of  $2(15000)+0.85(x/2)+60(15000/x)$ ” into Wolfram Alpha and scroll down. Alpha found that the derivative has roots  $\pm 1455.21$ . Throwing out the negative number we get that our ideal economic order quantity is  $x = 1455.21$ . To find the minimal cost, we need to plug our EOQ into  $C(x)$ . So we enter “ $2(15000)+0.85(x/2)+60(15000/x)$  at  $x=1455.21$ ” into Alpha and get 31236.90.

Bob's ideal EOQ is 1,455.21. His minimal annual cost is \$31,236.90.

2. When Bob charges \$5 he usually sells 20 bars in a day. On the other hand, if Bob charges \$3 he usually sells 45 bars in a day.

Given this data, Elasticity  $E = -\frac{(q_1 - q_0)(p_0 + p_1)}{(p_1 - p_0)(q_0 + q_1)} = -\frac{(45 - 20)(5 + 3)}{(3 - 5)(20 + 45)} = 1.538$

If Bob's point elasticity is  $\varepsilon = 0.876$  when he charges \$5.50, should Bob raise or lower the price to increase his revenue? Or has Bob already maximized his revenue?

Since  $\varepsilon = 0.876 < 1$ , this situation is inelastic. Revenue and price move in the same direction, so Bob should **raise** his price to increase his revenue.

Name: ANSWER KEY

Math 1030 Quiz #4B (June 16<sup>th</sup>, 2010)

1. Bob's store sells a lot of ice cream bars. In fact, Bob plans on selling 5000 bars this year. Suppose that Bob pays \$3 per bar and \$125 to get a shipment delivered. Bob has also estimated that his inventory costs are \$0.50 per bar per year (base inventory costs on the average with all the standard assumptions). If  $C(x)$  is Bob's ice cream bar cost function...

$$C(x) = 3(5000) + 0.50 \left( \frac{x}{2} \right) + 125 \left( \frac{5000}{x} \right)$$

We punch in “derivative of  $3(5000)+0.50(x/2)+125(5000/x)$ ” into Wolfram Alpha and scroll down. Alpha found that the derivative has roots  $\pm 1581.14$ . Throwing out the negative number we get that our ideal economic order quantity is  $x = 1581.14$ . To find the minimal cost, we need to plug our EOQ into  $C(x)$ . So we enter “ $3(5000)+0.50(x/2)+125(5000/x)$  at  $x=1591.14$ ” into Alpha and get 15790.60.

Bob's ideal EOQ is 1,591.14. His minimal annual cost is \$15,790.60.

2. When Bob charges \$6 he usually sells 10 bars in a day. On the other hand, if Bob charges \$4 he usually sells 25 bars in a day.

Given this data, Elasticity  $E = -\frac{(q_1 - q_0)(p_0 + p_1)}{(p_1 - p_0)(q_0 + q_1)} = -\frac{(25 - 10)(6 + 4)}{(4 - 6)(10 + 25)} = 2.143$

If Bob's point elasticity is  $\varepsilon = 4.321$  when he charges \$6, should Bob raise or lower the price to increase his revenue? Or has Bob already maximized his revenue?

Since  $\varepsilon = 4.321 > 1$ , this situation is inelastic. Revenue and price move in the opposite direction, so Bob should **lower** his price to increase his revenue.