

DUE: Thursday, July 30st Please turn in a paper copy and **SHOW YOUR WORK!**

1. Apple has rolled out its latest product...the iPen. The local iStore has collected the following iData about their iProduct's demand:

iPens Sold	15	100	200	350
Price	\$1,000	\$225	\$100	\$50

- (a) Compute elasticity (round to 3 decimals places):

iPens Sold	15	100	200	350
Price	\$1,000	\$225	\$100	\$50
Elasticity	1.1683	0.8667	0.8182	\times \times

- (b) Model this demand price (in Excel) using an **power** trendline: $p_d(q) = \underline{13564 q^{-0.932}}$

At this point, I'll switch from Excel to using Wolfram Alpha. Alpha does a better job of solving equations.

To find what quantity goes with $p_d = \$75$ we use... $13564 q^{-0.932} = 75 \checkmark$

Alpha solves this equation and tell us that $q \approx 264.256$.

According to this model, the store will sell 264 iPens if they set their price at \$75.

Recall that point elasticity is $\varepsilon = -\frac{p}{q} \cdot \frac{dq}{dp} = -\frac{p}{d} \cdot \frac{dp}{dq}$. Since we have our demand function: $p_d(q) = 13564q^{-0.932}$

(price in terms of quantity), we need to use the second expression (we will be computing $\frac{dp}{dq}$ not $\frac{dq}{dp}$). Let's use Alpha to find this function, then we can plug in $q = 264.256$ and $p = 75$.

derivative $13564 q^{-0.932} \checkmark$ Alpha finds that the derivative is $-\frac{12641.6}{q^{1.932}}$. Putting this together, we find that

$$\varepsilon = -\frac{p}{q} \cdot \frac{dq}{dp} = -\frac{13564 q^{-0.932}}{q} \cdot \frac{-12641.6}{q^{1.932}}. \text{ Now plug in } q = 264.256 \dots$$

$$-(13564q^{-0.932} / q) / (-12641.6/q^{1.932}) \text{ at } q=264.256 \checkmark$$

When $p_d(q) = \$75$, our point elasticity (using this model) is $\varepsilon = \underline{1.073}$ (round to 3 decimal places).

Since $\varepsilon > 1$, quantity is dominant and so revenue moves against price. To increase revenue they should drop the price.

Circle the correct answer: The store is currently charging \$75 for an iPen and wants to **increase** its revenue,

they should raise / lower their price.

To find where revenue is maximized we must solve the equation: $\varepsilon = 1$.

$$-(13564q^{-0.932} / q) / (-12641.6/q^{1.932}) = 1 \checkmark$$

Alpha correctly returns "False". This happens because our revenue function has **no maximum**.

What quantity and price will ~~maximize~~ revenue? $q = \underline{\hspace{2cm}}$ $p = \underline{\hspace{2cm}}$

2. Suppose that some items point elasticity is $\varepsilon = 1.5$ at some price. If the price is lowered by 5%, ...

We have that $1.5 = \varepsilon = -\frac{\text{percent change in quantity}}{\text{percent change in price}} = -\frac{\text{percent change in quantity}}{-0.05}$. Thus the percent change in quantity is $1.5 \times 0.05 = 0.075$.

Suppose that revenue used to be $R = pq$. Then if the price is lowered by 5%, it becomes $0.95p$. If the quantity is raised by 7.5%, it becomes $1.075q$. Putting this together, our new revenue is $R = (0.95p)(1.075q) = 1.02125pq$. Thus the new revenue is 102.125% of the old revenue.

The quantity is raised by 7.5% and revenue is raised by 2.125%.

3. Kyle is painting a very odd wall. Its height varies quite a lot. He needs to estimate the square footage of the wall so he can figure out how much paint to buy. Suppose that the wall is 30 feet long. Let x be the number of feet from the start of the wall and y be the height (in feet) of the wall as measured by Kyle...

$x =$	0	3	6	9	12	15	18	21	24	27	30
$y =$	5	7	8	7	10	9	6	5	4	6	7

Approximate the area of this wall in 2 different ways: (1) Using a right hand rule approximation with $n = 10$ rectangles and (2) Using Simpson's rule with $n = 10$. [Round each answer to 4 decimal places.]

For both approximations we can use our textbook's Excel sheets. In both cases $a = 0$, $b = 30$, $n = 10$ (so $\Delta x = 3$). Once a , b , and n are typed in, the sheets list a bunch of x values (partition points). Notice that Simpson's rule lists $0, 3, \dots, 30$ while the Righthand rule sheet leaves off 0 (it's the leftmost point, so righthand rule doesn't use it).

We don't have a formula for our $f(x)$, but Kyle provided us with the values of $f(x)$ that we need. Just type in each of the values. So for the righthand rule sheet type in 7, 8, 7, 10, etc. For Simpson's type in 5, 7, 8, 7, etc. The sheets then compute our desired answers.

Right hand rule: 207 square feet

Simpson's rule: 204 square feet

4. Suppose that $R(t) = (t + 0.5)^3 e^{-t}$ models the construction rate of micro-houses (in millions of houses built per year). t is the number of years since January 1, 2015.

Our first question asks about the rate function itself. We need to solve $R(t) = 0.01$ (remember the rate is in millions of houses so $1 = 1$ million houses, $0.1 = 100,000$ houses, and $0.01 = 10,000$ houses).

$$(t+0.5)^3 e^{-t} = 0.01 \quad \checkmark$$

When (after the initial peak) will the construction rate drop to 10,000 houses per year? $t =$ 12.239 years

January 1, 2025 corresponds with $t = 10$. We need to "add up" all of the houses built after $t = 10$. In other words, we need to compute $\int_{10}^{\infty} R(t) dt$.

$$\text{int } (t+0.5)^3 e^{-t} \text{ from } 10 \text{ to infinity} \quad \checkmark$$

Alpha finds that $\int_{10}^{\infty} R(t) dt \approx 0.070705$ (millions of houses).

How many micro-houses will be built after January 1, 2025? 70,705 houses.

We need to find X such that the number of houses built from $t = 0$ to $t = X$ is 5,000,000. In other words, we need to solve $\int_0^X R(t) dt = 5$.

$$(\text{int } (t+0.5)^3 e^{-t} \text{ from } 0 \text{ to } X) = 5 \quad \checkmark$$

Alpha finds that $X \approx 3.20646$ years. Notice that 0.20646 years $= 0.20646 \times 12 = 2.47752$ months. 3 years and 2.468 months from January 1, 2015 is somewhere in the middle of March 2018.

When will the 5,000,000th micro-house be completed? March 2018.

5. After surveying the residents of Raccoon City, we have found that the lifespan of an average citizen is 35 years with a standard deviation of 3. Assume that these lifespans are normally distributed.

Type in "normal distribution" to get the required formula. Then set $\mu = 35$ and $\sigma = 3$. Our first question asks us to compute $\int_{20}^{40} n(x) dx$.

$$\text{int } e^{-(x-35)^2/(2 \cdot 3^2)} / (\sqrt{2 \pi} \cdot 3) \text{ from } 20 \text{ to } 40 \quad \checkmark$$

What percentage of residents live between 20 and 40 years? 95.221%

For the next question we need to know the percentage of residents that live more than 50 years and then multiply by the number of residents.

$$10000000 \text{ int } e^{-(x-35)^2/(2 \cdot 3^2)} / (\sqrt{2 \pi} \cdot 3) \text{ from } 50 \text{ to infinity} \quad \checkmark$$

If Raccoon City has 10,000,000 residents, how many live more than 50 years? 2.867 = about 3 people

For the last question we need to solve the equation $\int_{-\infty}^X n(x) dx = 0.10$.

$$(\text{int } e^{-(x-35)^2/(2 \cdot 3^2)} / (\sqrt{2 \pi} \cdot 3) \text{ from } -\text{infinity to } X) = 0.10 \quad \checkmark$$

What is the cut-off determining the 10% with the shortest lifespans? 31.155 years old